

- Company name :

**Azeus Systems Philippines Limited**

- Company background:

**Azeus Systems Ltd.** (Azeus) is a leading IT solutions provider in Asia with 21 years of experience in designing and implementing quality IT solutions and software applications for the public sector. We are publicly listed on the Main board of Singapore Exchange (SGX), with headquarters in Hong Kong and sub-offices in the Philippines, Dalian, China and in the United Kingdom.

We focus on providing software application solutions to our clients. Since establishment, we have been focusing on the public sector and have delivered more than 200 e-government solutions or projects for more than 60 public authorities.

Achieving both **SW-CMM Level 5** assessment and **CMMI-SW Level 5** appraisal affirms Azeus' capabilities in estimating project effort accurately, planning for smooth implementation, monitoring progress closely, and ensuring timely delivery of complex IT systems.

**Financial Position**

Financially, except for the year of incorporation, Azeus has been profitable every year for the past two decades of operations even during the Asian and global economic downturns. Azeus is debt-free with no bank borrowings or loans.

**Our Employees, Our Most Valuable Asset**

Azeus' pool of skilled IT professionals is its most valuable asset. Given its commitment to the welfare of its employees and its strong financial position, Azeus has never downsized its workforce in its two decades of operations.

Azeus' guiding principle, which has been part of its mission since its establishment, is to build a company that respects its employees, believing in their creative talents, harnessing their sense of commitment, and providing an excellent environment for people to work in.

- Job Vacancies:
  - Software Developer
  - Software Test Engineer
  - Systems Engineer
  - Management Trainee – Sales and Marketing

- Measurement Analysis and Tracking Engineer
- Sales Support Staff
- Internship for Software Developer (for January 2019 and June 2019)
  
- Job description/ Qualifications:

## **SOFTWARE DEVELOPER**

### **Responsible for:**

- Programming
- Systems analysis and design
- Product design
- Technical risk assessment and estimation
- Providing solutions and preparing proof-of-concept for technical proposals and demonstrations
- Product maintenance and support

### **Must:**

- be a graduate of Computer Science, Computer Engineering, or any course related to Information Technology, Engineering and Mathematics
- have excellent programming and problem-solving skills

## **SOFTWARE TEST ENGINEER**

### **Responsible for:**

- Conducting different levels of application program and product testing
- Preparing test specifications
- Systems analysis and design
- Product design
- Preparing system documentation
- Streamlining test procedures
- Quality assurance review of project and organization processes, procedures and associated work products
- Conducting function point analysis
- Product and maintenance support

### **Must:**

- be a Graduate of any course and is willing to pursue a career in IT

- be a critical thinker
- be detail-oriented

## **SYSTEMS ENGINEER**

The Systems Engineer will undergo intensive on-the-job training and mentoring in Hong Kong to prepare him for the following responsibilities:

- Design and implement systems architectures
- Recommend the most cost-effective and efficient hardware and software that can satisfy project requirements
- Identify and analyze system integration problems, and formulate and implement corrective and preventive plans
- Lead and coordinate with system administrators and all project team members in:
  - setting up and maintaining project hardware and software
  - managing system configuration
- Will need to be on call for support cases.

Qualifications:

- Graduate of Computer Engineering, Electronics and Communications Engineering or related courses
- Excellent problem solving skills;
- Excellent interpersonal and leadership skills;
- Able to learn on his own;
- Works well individually or in a group;
- Good written and verbal communication skills;
- Good organization skills;
- Works well under pressure and time constraints.

## **MANAGEMENT TRAINEE – SALES AND MARKETING**

Responsible for working alongside managers and accepting delegated responsibilities and duties with the goal of eventually becoming a manager

### **PRIMARY RESPONSIBILITIES**

- Work with the Sales and Marketing teams to develop and implement marketing strategies, product campaigns and market-specific initiatives
- Work with managers to plan and direct the work of the Sales and Marketing teams

- Conduct marketing-related research including, but not limited to, research on prospective clients, current market conditions, marketing events and competitor information
- Analyze market research results
- Help to manage and coordinate all marketing, advertising and promotional activities, ensuring that they are carried out efficiently and within agreed budgets
- Report all marketing activities and results to Management
- Conduct briefing and de-briefing for marketing activities
- Maintain and develop relationships with existing customers
- Identify potential customers for new business, ensuring that major sales opportunities are captured and explored
- Prepare sales proposals
- Represent the company in trade exhibitions, events and demonstrations
- Respond to customer inquiries, and serve as an important source of customer and product information
- Identify sales and marketing concerns, and recommend proactive or remedial action to manage business situations
- Perform other related duties as assigned

## **QUALIFICATIONS**

### Requirements:

- Candidate must possess at least a Bachelor's/College degree
- Must have a take charge personality but also possess a strong teamwork ethic
- Able to work under pressure in a fast-moving environment
- Excellent communication, analytical and problem-solving skills
- Adaptable, flexible and able to multi-task
- Must have a business mindset
- Willing to travel abroad

## **MAESUREMENT ANALYSIS AND TRACKING ENGINEER**

### The **MAT (Measurement Analysis and Tracking) Engineer** must:

- Be able to understand the Azeus business scenario where statistics will apply:
  - Software development projects that deal with quality and productivity metrics
  - Service management projects that deal with service delivery – e.g. capacity and availability
- Perform data collection from various sources, including database, web pages, etc;
- Apply standard processes and procedure to areas of Azeus' organization that involve the need for analyzing measures in order to meet specified objectives

from various requesting teams (Standard Process team, Quality Assurance team, Training team, and so on);

- Come up with process performance models based on gathered data;
- Generate reports that will be reviewed by various stakeholders, coordinate and follow through action items from the reviews.

**Qualifications:**

- Graduate of any Mathematics field with high proficiency in Statistics
- Must be proficient in statistical inference, regression analysis and simulation
- Must be able to work with HK, Manila and Cebu-based counterparts and self-manage effectively towards goals set
- Must be knowledgeable in at least one statistical analysis tool or programming language (preferably R or Minitab)

**SALES SUPPORT STAFF**

**JOB DESCRIPTION**

The Sales Support Staff/Assistant acts as the first point of contact for our Global Sales Staff. The Sales Support Staff directly reports to the Sales Admin Manager. The successful candidate is expected to respond to Sales Staff queries and requests with the goal of providing them support to facilitate their sales activities.

**Responsibilities:**

- Attend to queries and requests from Sales Staff
- Coordinate with various subject experts and consultants within the Product Team in order to extract the most appropriate response to Sales staff queries and requests
- Maintain knowledge base of Sales staff Q&As and FAQs
- Coordinate the preparation of sales collaterals
- Prepare or assist in the preparation of sales collaterals, when called for
- Assist Sales Staff in replying to Request for Information (RFI), Request for Quotation (RFQ), and Request for Proposal (RFP)
- Assist in defining and continuously improving Sales process, procedures, guidelines, templates and tools
- Perform other related duties as assigned

**Skill Qualifications:**

- Ability to communicate in English, verbal or written, in a concise and clear manner
- Fast learner

- Good analytical skills
- Self-managing
- Ability to multi-task
- Proficiency in typing
- Knowledge of MS applications
- Adept in using mobile devices

**Requirements:**

- Bachelor's degree in any field
- Flexible, can render overtime whenever needed
- Knowledgeable in IT

**For regular employment.**

**INTERNSHIP FOR SOFTWARE DEVELOPER (for JANUARY 2019 and JUNE 2019)**

The **Azeus Internship Program** helps promising IT professionals jump-start their career in the industry with real work experience. As Azeus interns, you will be trained by some of the best IT professionals in the country. Because we believe that experience is the best teacher, you will have the competitive edge that you need to succeed in whatever field you choose to pursue after completing our program.

**Must be:**

- a student of Computer Science, Management Information Systems or any Information Technology and Engineering related course.
- a critical thinker who can adjust to work in a corporate environment where teamwork is essential.

***We offer ₱1000 allowance per day for our successful interns!***

- Contact details:
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