

Company Name:

AMG SYSTEMTECHNIK INC.

Company Background:

AMG Systemtechnik Inc. is the Exclusive Agent for SICK sensors and sensor solutions in the Philippines. With over 13 years of experience in the Philippine market, we have become a trusted distributor of SICK's Factory and Logistics Automation sensors in various industries. Our client base comprises of major players in the consumer goods, electronics, and pharmaceutical industries, and extends to customers involved in airport, seaport, and highway operations. Owing to our diverse experience in multifarious fields, we have a solid understanding of the specifications and requirements that our customers need. At AMG, we put a strong emphasis on customer satisfaction, and we work to ensure that we deliver on products and services that are high quality, reliable, and trustworthy. As part of this commitment, we make sure to offer technical assistance throughout the lifecycle of our products in order to promote safety and productivity in your company. Learn more about SICK here:

www.sick.com.sg

Job Vacancy:

Sales Executive

Job Description:

To focus, develop, and grow business in the Factory Automation (FA) and Logistics Automation (LA) industry segments within the assigned industry and territory by identifying customer needs and establishing personal rapport with customers.

Job Responsibilities:

- Account planning to manage/develop existing and new Key Accounts
- Increase account share and the number of local key accounts through effective sales coverage and support
- Take responsibility for sales activities involving Factory and Logistic Automation products (Industrial Sensors, Machine Vision System, Auto-Identification)

Job Specifications:

- Candidate must possess at least an Engineering Vocational Diploma or any Bachelor's Degree
- Working experience in sales/marketing, exposure to account development, and solutions selling preferably with industrial automation or mechatronics
- Knowledge in Autocad, PLC, and HMI is an advantage
- Can converse confidently both in English & Filipino
- Has a pleasing personality and strong sales acumen

Job Vacancy:

Automation Engineer

Job Description:

To focus, develop, and grow business in the Factory Automation (FA) and Logistics Automation (LA) industry segments within the assigned industry and territory by identifying customer needs and establishing personal rapport with customers.

Job Responsibilities:

- Lead the implementation of projects across the Factory Automation (FA) and Logistics Automation (LA) industries
- Deliver and propose project concepts to clients
- Provide technical support to clients as required
- Account planning to manage/develop existing and new Key Accounts
- Increase account share and the number of local key accounts through effective sales coverage and support

Job Specifications:

- Candidate must possess at least an Engineering Vocational Diploma or a Bachelor's Degree in Engineering
- Has working experience in engineering functions preferably in industrial automation with high involvement in mechatronics and sensor technology
- Knowledge in Autocad, PLC, and HMI is an advantage
- Can converse confidently both in English & Filipino
- Has a pleasing personality and strong sales acumen